| RESULTS 2022-2023 AND BUDGETS 2024-2027 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Result 2021 | Revised Budget 2022 | Result 2022 | Budget 2023 | Result 2023 | Budget 2024 | Budget 2024 | Budget 2024 | Budget 2024 | Budget 2025 | Budget 2025 | Budget 2025 | Budget 2026 | Budget 2026 | Preliminary Budget 2027 |  |
|  | FINAL | GA2022 | FINAL | GA2023 | FINAL | GA2021 | GA2022 | GA2023 | GA2024 | GA2022 | GA2023 | GA2024 | GA2023 | GA2024 | GA2024 | Notes |
| REGULAR INCOME |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Subscriptions |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Member associations | 211,480 | 255,000 | 256,965 | 265,000 | 252,541 | 280,000 | 270,000 | 270,000 | 265,000 | 270,000 | 280,000 | 270,000 | 280,000 | 285,000 | 285,000 | g |
| Affiliate members | 24,332 | 32,000 | 28,440 | 30,000 | 28,638 | 32,000 | 35,000 | 35,000 | 35,000 | 35,000 | 35,000 | 35,000 | 35,000 | 35,000 | 35,000 | g |
| Corporate members | 60,060 | 75,000 | 73,375 | 80,000 | 71,575 | 90,000 | 90,000 | 90,000 | 80,000 | 90,000 | 90,000 | 90,000 | 90,000 | 90,000 | 90,000 | g |
| Academic members | 11,375 | 12,000 | 9,125 | 10,000 | 9,563 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | g |
| Less debts written off | 37,337 | 20,000 | 13,878 | 20,000 | 16,925 | 20,000 | 20,000 | 20,000 | 15,000 | 20,000 | 20,000 | 15,000 | 20,000 | 15,000 | 15,000 |  |
| Less change in provision for doubt | -3,200 |  | 5,000 |  | 5,800 |  | - |  |  |  |  |  |  |  |  | a |
| Total subscription income | 273,110 | 354,000 | 349,027 | 365,000 | 351,192 | 394,000 | 387,000 | 387,000 | 377,000 | 387,000 | 397,000 | 392,000 | 397,000 | 407,000 | 407,000 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Financial income / expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Financial income | -4,052 | -2,000 | 1,834 | 1,000 | 14,767 | - | - | 1,000 | 5,000 | - | 1,000 | 5,000 | 1,000 | 5,000 | 5,000 | b |
| Less banking costs | 686 | 250 | 464 | 250 | 377 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 |  |
| Currency difference | -980 |  | -35,073 |  | -36 |  |  |  |  |  |  |  |  |  |  | h |
| Advertising income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Events - fees charged for services | 45,000 | 45,000 | 46,239 | 50,000 | - | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 60,000 | 60,000 | 60,000 | c |
| Total regular income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 312,392 | 396,750 | 361,563 | 415,750 | 365,546 | 443,750 | 436,750 | 437,750 | 431,750 | 436,750 | 447,750 | 446,750 | 457,750 | 471,750 | 471,750 |  |
| REGULAR EXPENDITURE |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Administration |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Office costs |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Auditing/accounting | 27,865 | 30,000 | 29,952 | 31,000 | 28,725 | 30,000 | 31,000 | 32,000 | 32,000 | 31,000 | 33,000 | 33,000 | 33,000 | 33,000 | 33,000 |  |
| IT - regular running cosWebsite maintenance - | 15,865 | 16,000 | 17,580 | 18,000 | 18,347 | 14,000 | 16,500 | 18,500 | 8,000 | 16,500 | 18,500 | 8,000 | 18,500 | 8,000 | 8,000 |  |
|  | 3,720 | 5,000 | 5,015 | 5,000 | 650 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 |  |
|  | 47,450 | 51,000 | 52,547 | 54,000 | 47,722 | 49,000 | 52,500 | 55,500 | 45,000 | 52,500 | 56,500 | 46,000 | 56,500 | 46,000 | 46,000 |  |
| Total administration |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 205,302 | 215,500 | 210,101 | 226,500 | 190,341 | 220,500 | 226,000 | 229,500 | 220,480 | 227,500 | 232,000 | 225,099 | 232,500 | 228,811 | 232,619 |  |
| Marketing and publications | 3,458 | 10,000 | 2,138 | 8,000 | 10,782 | 12,000 | 8.000 | 8,000 | 8,000 | 10,000 | 10,000 | 10,000 | 12,000 | 12,000 | 12,000 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Council and executive management |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 113,647 | 148,000 | 137,252 | 174,000 | 175,930 | 170,000 | 161,000 | 163,000 | 177,480 | 162,000 | 166,000 | 179,870 | 178,000 | 182,307 | 184,793 |  |
| Commission and other groups regular support |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Regular grants - commissionsRegular grants - Networks | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 |  |
|  | 9,000 | 9,000 | 9,000 | 9,000 | 9,000 | 9,000 | 9,000 | 12,000 | 12,000 | 9,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 |  |
|  | 39,000 | 39,000 | 39,000 | 39,000 | 39,000 | 39,000 | 39,000 | 42,000 | 42,000 | 39,000 | 42,000 | 42,000 | 42,000 | 42,000 | 42,000 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total regular expenditure | 361,407 | 412,500 | 388,491 | 447,500 | 416,053 | 441,500 | 434,000 | 442,500 | 447,960 | 438,500 | 450,000 | 456,969 | 464,500 | 465,118 | 471,412 |  |
| Surplus/deficit of regular income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| over regular expenditure | -49,015 | -15,750 | -26,928 | -31,750 | -50,507 | 2,250 | 2,750 | -4,750 | -16,210 | -1,750 | -2,250 | -10,219 | -6,750 | 6,632 | 338 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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| Result 2021 | Budget 2022 | Result 2022 | Budget 2023 | Result 2023 | Budget 2024 | Budget 2024 | Budget 2024 | Budget 2024 | Budget 2025 | Budget 2025 | Budget 2025 | Budget 2026 | Budget 2026 | Budget 2026 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FINAL | GA2022 | FINAL | GA2023 | FINAL | GA2021 | GA2022 | GA2023 | GA2024 | GA2022 | GA2023 | GA2024 | GA2023 | GA2024 | GA2024 | Notes |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| o 8 8,019 | 5,000 | 9,245 | 5,000 | $-9,045$ | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 |  |
|  |  |  |  |  | 5, |  | 5,0 | 5,000 | 5, |  |  |  | 5, |  |  |
| 2,729 | 5,000 | 10,357 | 5,000 | 12,859 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 |  |
| 10,748 | 10,000 | 19,602 | 10,000 | 3,814 | 10,000 | 10,000 | 10,000 | 15,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| groups | - |  | - | - | 5,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 |  |
| ivity | 3,000 |  | 5,000 | - | 8,000 | 7,000 | 7,000 | 7,000 | 7,000 | 7,000 | 7,000 | 7,000 | 7,000 | 7,000 |  |
| ations | 2,000 |  | 2,000 |  | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 |  |
|  | - |  | - |  | 5,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 |  |
| $=$ | 5,000 | - | 7,000 | - | 20,000 | 14,000 | 14,000 | 14,000 | 14,000 | 14,000 | 14,000 | 14,000 | 14,000 | 14,000 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| al : $-38,267$ | -10,750 | -7,326 | -28,750 | -46,693 | -7,750 | -1,250 | -8,750 | -15,210 | -5,750 | -6,250 | -14,219 | -10,750 | 2,632 | -3,662 |  |
| tal over the term of the | he 4 year budget | $t$ period] |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  | IT reserve |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 567,160 | 592,569 | 559,834 | 531,084 | 513,141 | 478,419 | 484,919 | 522,334 | 463,209 | 480,419 | 516,084 | 448,990 | 505,334 | 451,622 | 501,672 |  |
| 467,160 | 492,569 | 459,834 | 431,084 | 413,141 | 378,419 | 384,919 | 422,334 | 363,209 | 380,419 | 416,084 | 368,990 | 405,334 | 371,622 | 421,672 |  |
| 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 |  |
| 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 30,000 | 50,000 | 30,000 | 30,000 | e |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (4 144\% | 150\% | 137\% | 130\% | 120\% | 117\% | 118\% | 121\% | 103\% | 117\% | 119\% | 100\% | 112\% | 100\% | 111\% |  |
| 118\% | 125\% | 112\% | 105\% | 97\% | 92\% | 94\% | 103\% | 80\% | 93\% | 96\% | 81\% | 90\% | 82\% | 93\% |  |
| 129\% | 119\% | 118\% | 96\% | 99\% | 86\% | 89\% | 95\% | 81\% | 87\% | 92\% | 81\% | 87\% | 80\% | 89\% |  |

Provided for subscriptions fees that are not yet paid that are likely to be writen of
b Interest rates forecast to remain low - negative interest rate on bank accounts - and low-risk investment profile
c Part of FIG events income is included as regular income, as budget is dependent on this income
Reserve introduced in 2012
IT reserved introduced in 2013, increased in 2014, decreased in 2015 and increased again in 2017
Note that the formula allows for the cycle of expenditure over a 4 -year period as the reserve is divided by the annual average expenditure over 4 years
g 2021 - a reduction of $20 \%$ of the membership fee has been given to members due to the Corona Pandemic situation and financial consequenses for members
unrealised loss on investment caused by the general decrease in the market
inflation increases costs e.g. IT hosting

